Lead Garden Designer/Sales Consultant

Join the team at Spotts Garden Service and help create beautiful, sustainable landscapes that make a lasting impact.

Indianapolis-based Spotts Garden Service is seeking an experienced, creative, and collaborative **Lead Garden Designer/Sales Consultant** to lead the design and planning of exceptional residential landscapes rooted in native plants, ecological principles, and sustainable gardening practices. This is an exciting opportunity for someone who is passionate about horticulture, has a refined design eye, and enjoys working closely with clients to bring beautiful outdoor spaces to life.

What You'll Do

- Meet with clients to understand their goals, present design ideas, and provide exceptional customer service throughout the design process.
- Design thoughtful, beautiful landscapes with an emphasis on native plants, biodiversity, and sustainable gardening practices.
- Develop planting plans and landscape concepts that balance aesthetics, function, and environmental stewardship.
- Collaborate closely with installation crews to ensure designs are executed with accuracy and attention to detail.
- Source plant material and oversee plant selections that thrive in Indiana's growing conditions.
- Maintain strong communication with clients and team members from project conception through completion.
- Stay current on industry trends, native plant communities, and sustainable landscape practices.

Qualifications

- Degree in **Landscape Architecture, Horticulture, Environmental Design**, or a related field preferred.
- Deep knowledge of Midwestern native plants, sustainable landscape design, and ecological gardening practices.
- A portfolio of residential landscape and garden designs demonstrating experience with native plant communities, sustainable landscape practices, and aesthetically exceptional planting designs.
- Exceptional design sense with a keen eye for composition, color, texture, and seasonal interest.
- Strong attention to detail and commitment to producing high-quality work.
- Excellent verbal and written communication skills.
- Proficiency in a landscape design software such as Dynascape, AutoCAD or Procreate.
- Comfortable building relationships with clients and representing the company professionally.
- Collaborative team player who enjoys mentoring others and working alongside installation crews.
- Organized, self-motivated, and able to manage multiple projects simultaneously.

Benefits

- Competitive salary
- 401K with match
- Annual gear stipend
- Annual education stipend
- Paid vacation

Why Spotts Garden Service?

At Spotts Garden Service, we value craftsmanship, creativity, collaboration, and environmental responsibility. You'll work with a team that cares deeply about quality, continuous learning, and creating outdoor spaces that enrich both our clients and the natural world.

If you're ready to lead inspiring garden designs and grow your career with a company that values sustainability and exceptional customer experiences, we'd love to hear from you.

About Spotts Garden Service

Spotts Garden Service was founded in 2002 by Terry Spotts. Spotts is a member of the Hurst Brothers family of companies, which also includes Heath Outdoor, and DIGS Garden Center.